

# Registrations and Occupancy Report

in Lodgings Endorsed by the PRTC

	February			Calendar Year (January - February)			Fiscal Year (July thru February)		
	2019	2018	% change	2019	2018	% change	2018-19	2017-18	% change
<b>Metropolitan Area Lodgings</b>									
Total Arrival Guests	108,277	72,562	49.22%	224,113	144,378	55.23%	796,690	664,538	19.89%
Non Residents	98,150	63,064	55.64%	198,915	122,743	62.06%	675,358	553,201	22.08%
Local Market	10,127	9,498	6.62%	25,198	21,635	16.47%	121,332	111,337	8.98%
Occupancy %	84.13%	91.34%	-7.21	80.27%	89.92%	-9.64	76.77%	84.49%	-7.72
Room Nights Sold	170,347	182,033	-6.42%	338,100	376,452	-10.19%	1,278,489	1,477,165	-13.45%
Room Nights Available	202,476	199,288	1.60%	421,188	418,666	0.60%	1,665,390	1,748,290	-4.74%
Average Stay	2.5	3.7	-1.15	2.5	3.8	-1.35	2.6	3.6	-0.98
ADR (average daily rate)	\$190.79	\$188.55	\$2.23	\$189.08	\$187.46	\$1.62	\$162.12	\$159.21	\$2.91
<b>Non Metropolitan Area Lodgings (Includes Paradores, Vieques, Culebra)</b>									
Total Arrival Guests	57,823	33,997	70.08%	116,375	66,946	73.83%	479,681	407,483	17.72%
Non Residents	38,188	19,122	99.71%	76,219	36,839	106.90%	255,391	208,910	22.25%
Local Market	19,635	14,875	32.00%	40,156	30,107	33.38%	224,290	198,573	12.95%
Occupancy %	57.32%	73.57%	-16.25	53.29%	71.45%	-18.16	51.58%	64.62%	-13.04
Room Nights Sold	76,252	96,225	-20.76%	148,059	196,026	-24.47%	564,371	734,722	-23.19%
Room Nights Available	133,040	130,801	1.71%	277,835	274,371	1.26%	1,094,141	1,136,911	-3.76%
Average Stay	2.7	5.0	-2.29	2.6	5.1	-2.45	2.6	3.6	-1.00
ADR (average daily rate)	\$169.52	\$144.94	\$24.57	\$171.85	\$144.76	\$27.09	\$163.19	\$147.88	\$15.31
<b>Non Metropolitan Area Lodgings (excludes Paradores, Vieques, Culebra)</b>									
Total Arrival Guests	49,982	28,948	72.66%	101,465	57,139	77.58%	411,499	353,355	16.45%
Non Residents	34,628	17,645	96.25%	69,756	33,873	105.93%	234,343	194,373	20.56%
Local Market	15,354	11,303	35.84%	31,709	23,266	36.29%	177,156	158,982	11.43%
Occupancy %	59.20%	73.77%	-14.57	55.29%	71.83%	-16.54	52.92%	65.82%	-12.90
Room Nights Sold	68,803	84,138	-18.23%	134,357	172,063	-21.91%	502,950	658,218	-23.59%
Room Nights Available	116,222	114,052	1.90%	242,999	239,526	1.45%	950,357	999,970	-4.96%
Average Stay	2.8	4.9	-2.11	2.7	5.0	-2.27	2.6	3.6	-0.99
ADR (average daily rate)	\$179.28	\$154.35	\$24.93	\$181.49	\$152.38	\$29.11	\$173.61	\$156.36	\$17.25
<b>Paradores</b>									
Total Arrival Guests	6,165	3,838	60.63%	12,060	7,762	55.37%	59,676	47,938	24.49%
Non Residents	2,060	738	179.13%	3,981	1,712	132.54%	14,769	10,175	45.15%
Local Market	4,105	3,100	32.42%	8,079	6,050	33.54%	44,907	37,763	18.92%
Occupancy %	40.33%	73.05%	-32.72	35.31%	70.34%	-35.03	42.01%	57.63%	-15.62
Room Nights Sold	5,758	10,732	-46.35%	10,413	21,712	-52.04%	51,871	68,536	-24.32%
Room Nights Available	14,277	14,692	-2.82%	29,490	30,867	-4.46%	123,475	118,920	3.83%
Average Stay	2.0	6.3	-4.34	1.9	6.4	-4.43	2.1	3.3	-1.15
ADR (average daily rate)	\$110.92	\$117.21	(\$6.29)	\$112.60	\$117.64	(\$5.04)	\$110.53	\$106.91	\$3.62
<b>Vieques &amp; Culebra</b>									
Total Arrival Guests	1,676	1,211	38.40%	2,850	2,045	39.36%	8,506	6,190	37.42%
Non Residents	1,500	739	102.98%	2,482	1,254	97.93%	6,279	4,362	43.95%
Local Market	176	472	-62.71%	368	791	-53.48%	2,227	1,828	21.83%
Occupancy %	66.55%	65.87%	0.68	61.52%	56.59%	4.94	47.02%	44.22%	2.81
Room Nights Sold	1,691	1,355	24.80%	3,289	2,251	46.11%	9,550	7,968	19.85%
Room Nights Available	2,541	2,057	23.53%	5,346	3,978	34.39%	20,309	18,021	12.70%
Average Stay	2.2	2.6	-0.43	2.3	2.6	-0.28	2.5	2.8	-0.33
ADR (average daily rate)	\$182.14	\$129.27	\$52.87	\$186.71	\$140.74	\$45.97	\$165.71	\$151.96	\$13.76
<b>All Lodgings &amp; Paradores (Metropolitan &amp; Non Metropolitan Area) (Includes Paradores, Vieques, Culebra)</b>									
Total Arrival Guests	166,100	106,559	55.88%	340,488	211,324	61.12%	1,276,371	1,072,021	19.06%
Non Residents	136,338	82,186	65.89%	275,134	159,582	72.41%	930,749	762,111	22.13%
Local Market (Puerto Rico Residents)	29,762	24,373	22.11%	65,354	51,742	26.31%	345,622	309,910	11.52%
Occupancy %	73.50%	84.30%	-10.80	69.55%	82.60%	-13.06	66.78%	76.66%	-9.88
Room Nights Sold	246,599	278,258	-11.38%	486,159	572,478	-15.08%	1,842,860	2,211,887	-16.68%
Room Nights Available	335,516	330,089	1.64%	699,023	693,037	0.86%	2,759,531	2,885,201	-4.36%
Average Stay	2.6	4.1	-1.51	2.5	4.2	-1.70	2.6	3.6	-0.99
ADR (average daily rate)	\$179.24	\$165.77	\$13.46	\$179.72	\$165.16	\$14.57	\$162.70	\$153.00	\$9.70

# Registrations & Occupancy Report

by Regions & Rooms Classification

## February

2019

2018

## Calendar Year

(January - February)

2019

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### Metropolitan Region

#### 1 to 80 Rooms (Bed and Breakfast & Hostel & Posada)

<b>Total Arrival Guests</b>	<b>1,045</b>	<b>883</b>
Non Residents	861	678
Local Market	184	205
<b>Occupancy %</b>	<b>58.29%</b>	<b>51.53%</b>
Room Nights Sold	1,273	1,128
Room Nights Available	2,184	2,189
<b>ADR (Average Daily Rate)</b>	<b>\$176.66</b>	<b>\$176.43</b>
Average Stay	1.91	2.00

<b>2,119</b>	<b>1,877</b>
1,784	1,398
335	479
<b>58.75%</b>	<b>54.70%</b>
2,713	2,518
4,618	4,603
<b>\$175.14</b>	<b>\$172.27</b>
1.98	2.03

#### 1 to 80 Rooms (Guest House)

<b>Total Arrival Guests</b>	<b>3,199</b>	<b>3,329</b>
Non Residents	2,264	2,168
Local Market	935	1,161
<b>Occupancy %</b>	<b>75.50%</b>	<b>76.98%</b>
Room Nights Sold	4,185	4,117
Room Nights Available	5,543	5,348
<b>ADR (Average Daily Rate)</b>	<b>\$152.29</b>	<b>\$148.23</b>
Average Stay	2.41	2.27

<b>6,356</b>	<b>7,175</b>
4,779	4,670
1,577	2,505
<b>74.05%</b>	<b>78.31%</b>
8,543	8,863
11,537	11,318
<b>\$152.15</b>	<b>\$146.23</b>
2.43	2.27

#### 1 to 80 Rooms (Hotel)

<b>Total Arrival Guests</b>	<b>15,893</b>	<b>10,891</b>
Non Residents	13,607	8,743
Local Market	2,286	2,148
<b>Occupancy %</b>	<b>73.54%</b>	<b>82.22%</b>
Room Nights Sold	18,395	18,395
Room Nights Available	25,015	22,373
<b>ADR (Average Daily Rate)</b>	<b>\$150.85</b>	<b>\$147.40</b>
Average Stay	2.11	2.88

<b>31,958</b>	<b>20,733</b>
27,004	16,030
4,954	4,703
<b>69.81%</b>	<b>78.55%</b>
35,579	36,911
50,964	46,992
<b>\$149.80</b>	<b>\$148.96</b>
2.03	3.06

#### 81 to 200 Rooms (Hotel)

<b>Total Arrival Guests</b>	<b>25,334</b>	<b>18,551</b>
Non Residents	21,659	15,571
Local Market	3,675	2,980
<b>Occupancy %</b>	<b>88.67%</b>	<b>96.95%</b>
Room Nights Sold	38,300	39,300
Room Nights Available	43,192	40,537
<b>ADR (Average Daily Rate)</b>	<b>\$226.12</b>	<b>\$221.74</b>
Average Stay	2.34	3.06

<b>51,393</b>	<b>38,320</b>
43,957	31,191
7,436	7,129
<b>84.61%</b>	<b>95.83%</b>
75,753	81,765
89,529	85,324
<b>\$224.07</b>	<b>\$221.47</b>
2.34	3.14

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## More than 200 Rooms (Condo Hotel & Hotel & Resort)

<b>Total Arrival Guests</b>	<b>62,806</b>	<b>38,908</b>
Non Residents	59,759	35,904
Local Market	3,047	3,004
<b>Occupancy %</b>	<b>85.50%</b>	<b>92.43%</b>
Room Nights Sold	108,194	119,093
Room Nights Available	126,542	128,841
<b>ADR (Average Daily Rate)</b>	<b>\$272.80</b>	<b>\$258.24</b>
Average Stay	2.72	4.35

<b>132,287</b>	<b>76,273</b>
121,391	69,454
10,896	6,819
<b>81.47%</b>	<b>91.11%</b>
215,512	246,395
264,540	270,429
<b>\$268.83</b>	<b>\$254.09</b>
2.64	4.57

## Porta del Este: East Region

### 1 to 80 Rooms (Bed and Breakfast)

<b>Total Arrival Guests</b>	<b>152</b>	<b>40</b>
Non Residents	89	29
Local Market	63	11
<b>Occupancy %</b>	<b>60.31%</b>	<b>21.43%</b>
Room Nights Sold	158	42
Room Nights Available	262	196
<b>ADR (Average Daily Rate)</b>	<b>\$190.71</b>	<b>\$209.47</b>
Average Stay	2.08	2.18

<b>253</b>	<b>100</b>
170	72
83	28
<b>54.55%</b>	<b>24.94%</b>
300	103
550	413
<b>\$214.72</b>	<b>\$202.47</b>
2.25	2.15

### 1 to 80 Rooms (Guest House)

<b>Total Arrival Guests</b>	<b>2,089</b>	<b>1,566</b>
Non Residents	1,785	991
Local Market	304	575
<b>Occupancy %</b>	<b>68.45%</b>	<b>67.03%</b>
Room Nights Sold	2,046	1,704
Room Nights Available	2,989	2,542
<b>ADR (Average Daily Rate)</b>	<b>\$176.43</b>	<b>\$133.37</b>
Average Stay	2.12	2.50

<b>3,478</b>	<b>2,795</b>
2,938	1,786
540	1,009
<b>62.43%</b>	<b>60.39%</b>
3,946	2,988
6,321	4,948
<b>\$180.33</b>	<b>\$143.19</b>
2.26	2.45

### 1 to 80 Rooms (Hotel & Parador)

<b>Total Arrival Guests</b>	<b>1,223</b>	<b>383</b>
Non Residents	544	194
Local Market	679	189
<b>Occupancy %</b>	<b>30.41%</b>	<b>98.78%</b>
Room Nights Sold	1,056	3,955
Room Nights Available	3,472	4,004
<b>ADR (Average Daily Rate)</b>	<b>\$90.29</b>	<b>\$122.77</b>
Average Stay	1.91	25.89

<b>2,199</b>	<b>894</b>
1,031	271
1,168	623
<b>28.06%</b>	<b>98.34%</b>
2,053	8,297
7,316	8,437
<b>\$91.06</b>	<b>\$120.83</b>
1.99	23.23

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## 81 to 200 & More than 200 Rooms (Hotel & Resort & Time Sharing)

	2019	2018	2019	2018
<b>Total Arrival Guests</b>	<b>12,172</b>	<b>3,038</b>	<b>24,789</b>	<b>6,225</b>
Non Residents	11,124	2,358	21,680	4,538
Local Market	1,048	680	3,109	1,687
<b>Occupancy %</b>	<b>56.66%</b>	<b>58.70%</b>	<b>52.38%</b>	<b>58.31%</b>
Room Nights Sold	18,856	20,867	36,022	43,501
Room Nights Available	33,280	35,549	68,767	74,597
<b>ADR (Average Daily Rate)</b>	<b>\$274.06</b>	<b>\$190.13</b>	<b>\$279.57</b>	<b>\$186.59</b>
Average Stay	3.44	11.76	3.36	11.74

## Porta del Sol: West Region

### 1 to 80 Rooms (Alternative Lodging & Bed and Breakfast & Posada)

	2019	2018	2019	2018
<b>Total Arrival Guests</b>	<b>723</b>	<b>507</b>	<b>1,433</b>	<b>1,126</b>
Non Residents	265	126	557	402
Local Market	458	381	876	724
<b>Occupancy %</b>	<b>59.08%</b>	<b>48.90%</b>	<b>53.68%</b>	<b>49.58%</b>
Room Nights Sold	976	754	1,866	1,531
Room Nights Available	1,652	1,542	3,476	3,088
<b>ADR (Average Daily Rate)</b>	<b>\$103.12</b>	<b>\$113.67</b>	<b>\$101.99</b>	<b>\$114.82</b>
Average Stay	2.13	2.48	2.09	2.16

### 1 to 80 Rooms (Guest House)

	2019	2018	2019	2018
<b>Total Arrival Guests</b>	<b>1,154</b>	<b>1,374</b>	<b>2,017</b>	<b>2,388</b>
Non Residents	620	592	1,307	1,027
Local Market	534	782	710	1,361
<b>Occupancy %</b>	<b>49.26%</b>	<b>51.35%</b>	<b>45.52%</b>	<b>43.21%</b>
Room Nights Sold	1,269	1,331	2,480	2,312
Room Nights Available	2,576	2,592	5,448	5,351
<b>ADR (Average Daily Rate)</b>	<b>\$118.17</b>	<b>\$132.57</b>	<b>\$125.68</b>	<b>\$140.10</b>
Average Stay	2.12	2.18	2.28	2.18

### 1 to 80 Rooms (Condo Hotel & Hotel & Time Sharing)

	2019	2018	2019	2018
<b>Total Arrival Guests</b>	<b>5,324</b>	<b>5,115</b>	<b>9,804</b>	<b>8,807</b>
Non Residents	2,794	2,594	5,040	3,649
Local Market	2,530	2,521	4,764	5,158
<b>Occupancy %</b>	<b>38.86%</b>	<b>65.92%</b>	<b>35.70%</b>	<b>58.58%</b>
Room Nights Sold	5,066	5,836	9,668	10,973
Room Nights Available	13,036	8,853	27,083	18,732
<b>ADR (Average Daily Rate)</b>	<b>\$145.49</b>	<b>\$156.30</b>	<b>\$143.98</b>	<b>\$152.77</b>
Average Stay	2.08	2.16	2.03	2.28

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## 1 to 80 Rooms (Parador)

<b>Total Arrival Guests</b>	<b>4,378</b>	<b>3,164</b>
Non Residents	1,431	546
Local Market	2,947	2,618
<b>Occupancy %</b>	<b>44.39%</b>	<b>58.09%</b>
Room Nights Sold	4,173	5,293
Room Nights Available	9,401	9,112
<b>ADR (Average Daily Rate)</b>	<b>\$115.09</b>	<b>\$112.08</b>
Average Stay	2.00	3.51

## 81 to 200 & More than 200 Rooms (Hotel)

<b>Total Arrival Guests</b>	<b>11,846</b>	<b>8,406</b>
Non Residents	7,071	5,018
Local Market	4,775	3,388
<b>Occupancy %</b>	<b>61.20%</b>	<b>82.14%</b>
Room Nights Sold	15,666	21,976
Room Nights Available	25,599	26,753
<b>ADR (Average Daily Rate)</b>	<b>\$154.33</b>	<b>\$151.99</b>
Average Stay	2.64	4.30

## Porta Atlántico: North Region

### 1 to 80 Rooms (Condo Hotel & Guest House & Hotel & Parador)

<b>Total Arrival Guests</b>	<b>1,751</b>	<b>1,151</b>
Non Residents	650	532
Local Market	1,101	619
<b>Occupancy %</b>	<b>61.69%</b>	<b>87.32%</b>
Room Nights Sold	2,631	3,761
Room Nights Available	4,265	4,307
<b>ADR (Average Daily Rate)</b>	<b>\$147.02</b>	<b>\$178.22</b>
Average Stay	2.45	5.51

### 81 to 200 Rooms (Condo Hotel & Hotel & Resort)

<b>Total Arrival Guests</b>	<b>7,051</b>	<b>4,446</b>
Non Residents	5,254	2,441
Local Market	1,797	2,005
<b>Occupancy %</b>	<b>79.93%</b>	<b>82.99%</b>
Room Nights Sold	10,283	9,115
Room Nights Available	12,865	10,983
<b>ADR (Average Daily Rate)</b>	<b>\$560.94</b>	<b>\$207.81</b>
Average Stay	3.00	3.61

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<b>8,733</b>	<b>6,298</b>
2,775	1,420
5,958	4,878
<b>38.51%</b>	<b>53.66%</b>
7,430	10,228
19,295	19,062
<b>\$119.40</b>	<b>\$113.92</b>
1.92	3.44

<b>26,455</b>	<b>16,653</b>
15,279	9,460
11,176	7,193
<b>58.36%</b>	<b>79.12%</b>
31,197	44,418
53,452	56,141
<b>\$152.49</b>	<b>\$153.25</b>
2.44	4.32

<b>3,410</b>	<b>2,300</b>
1,356	1,023
2,054	1,277
<b>56.19%</b>	<b>85.01%</b>
5,036	7,836
8,962	9,218
<b>\$144.50</b>	<b>\$165.58</b>
2.48	5.61

<b>13,580</b>	<b>8,760</b>
10,519	4,799
3,061	3,961
<b>75.89%</b>	<b>82.47%</b>
20,521	19,096
27,040	23,155
<b>\$573.77</b>	<b>\$202.35</b>
3.02	3.75

# February

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# Calendar Year

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## Porta Caribe: South Region

### 1 to 80 Rooms (Guest House & Hotel)

<b>Total Arrival Guests</b>	<b>2,157</b>	<b>1,276</b>
Non Residents	997	834
Local Market	1,160	442
<b>Occupancy %</b>	<b>45.03%</b>	<b>80.17%</b>
Room Nights Sold	2,077	3,634
Room Nights Available	4,612	4,533
<b>ADR (Average Daily Rate)</b>	<b>\$133.80</b>	<b>\$127.07</b>
Average Stay	1.56	3.92

<b>3,933</b>	<b>2,221</b>
1,796	1,440
2,137	781
<b>40.76%</b>	<b>82.46%</b>
3,957	7,890
9,708	9,568
<b>\$123.50</b>	<b>\$127.07</b>
1.67	4.93

### 81 to 200 & More than 200 Rooms (Hotel)

<b>Total Arrival Guests</b>	<b>6,818</b>	<b>3,120</b>
Non Residents	5,372	2,735
Local Market	1,446	385
<b>Occupancy %</b>	<b>67.60%</b>	<b>92.79%</b>
Room Nights Sold	11,217	16,902
Room Nights Available	16,593	18,216
<b>ADR (Average Daily Rate)</b>	<b>\$126.00</b>	<b>\$148.03</b>
Average Stay	2.88	8.48

<b>14,194</b>	<b>7,600</b>
11,303	6,696
2,891	904
<b>62.56%</b>	<b>90.48%</b>
22,025	34,599
35,204	38,238
<b>\$126.60</b>	<b>\$145.31</b>
2.77	7.14

## Porta Cordillera: Central Region (Mountain)

### 1 to 80 Rooms (Guest House & Hotel & Parador)

<b>Total Arrival Guests</b>	<b>985</b>	<b>411</b>
Non Residents	192	132
Local Market	793	279
<b>Occupancy %</b>	<b>31.91%</b>	<b>65.16%</b>
Room Nights Sold	778	1,055
Room Nights Available	2,438	1,619
<b>ADR (Average Daily Rate)</b>	<b>\$124.78</b>	<b>\$129.21</b>
Average Stay	1.79	6.01

<b>2,097</b>	<b>779</b>
468	256
1,629	523
<b>29.89%</b>	<b>65.85%</b>
1,558	2,254
5,213	3,423
<b>\$125.27</b>	<b>\$117.31</b>
1.68	6.93