



Registrations and Occupancy Report

in Lodgings Endorsed by the PRTC

	December			Calendar Year (January - December)			Fiscal Year (July - December)		
	2019	2018	% change	2019	2018	% change	2018-19	2017-18	% change
Metropolitan Area Lodgings									
Total Arrival Persons (Registrations)	132,297	112,597	17.50%	1,399,751	1,105,533	26.61%	688,595	572,625	20.25%
Non Residents	113,535	95,509	18.87%	1,174,194	924,875	26.96%	572,765	476,508	20.20%
Local Market	18,762	17,088	9.80%	225,557	180,658	24.85%	115,830	96,117	20.51%
Occupancy %	77.00%	73.42%	3.58	75.70%	81.92%	-6.22	72.23%	75.58%	-3.35
Room Nights Sold	178,101	155,496	14.54%	2,019,017	2,058,478	-1.92%	973,517	940,356	3.53%
Room Nights Available	231,300	211,791	9.21%	2,667,117	2,512,829	6.14%	1,347,819	1,244,222	8.33%
Average Stay	2.5	2.5	0.00	2.5	2.9	-0.45	2.5	2.7	-0.19
ADR (average daily rate)	\$170.23	\$169.27	\$0.97	\$156.93	\$163.19	(\$6.26)	\$141.31	\$149.17	(\$7.85)
Non Metropolitan Area Lodgings <i>Includes: Paradores, Vieques, Culebra</i>									
Total Arrival Persons (Registrations)	71,978	61,917	16.25%	867,703	661,026	31.27%	437,378	363,306	20.39%
Non Residents	41,296	33,094	24.78%	438,872	335,957	30.63%	198,781	179,210	10.92%
Local Market	30,682	28,823	6.45%	428,831	325,069	31.92%	238,597	184,096	29.60%
Occupancy %	51.10%	49.84%	1.26	53.60%	57.47%	-3.87	50.40%	51.00%	-0.60
Room Nights Sold	82,075	68,404	19.99%	969,836	956,968	1.34%	471,766	416,312	13.32%
Room Nights Available	160,620	137,255	17.02%	1,809,525	1,665,173	8.67%	936,135	816,306	14.68%
Average Stay	2.6	2.5	0.16	2.5	3.0	-0.44	2.5	2.5	-0.03
ADR (average daily rate)	\$196.55	\$184.14	\$12.41	\$162.95	\$153.96	\$8.99	\$159.30	\$151.62	\$7.68
Non Metropolitan Area Lodgings <i>Excludes: Paradores, Vieques, Culebra</i>									
Total Arrival Persons (Registrations)	63,098	53,331	18.31%	755,345	564,517	33.80%	381,743	310,034	23.13%
Non Residents	38,020	30,212	25.84%	404,704	309,869	30.60%	185,255	164,625	12.53%
Local Market	25,078	23,119	8.47%	350,641	254,648	37.70%	196,488	145,409	35.13%
Occupancy %	53.07%	51.66%	1.41	55.37%	57.84%	-2.47	52.14%	52.11%	0.03
Room Nights Sold	75,098	61,089	22.93%	879,357	837,027	5.06%	429,224	368,593	16.45%
Room Nights Available	141,499	118,247	19.66%	1,588,127	1,447,066	9.75%	823,203	707,358	16.38%
Average Stay	2.7	2.6	0.17	2.6	3.0	-0.36	2.6	2.6	-0.02
ADR (average daily rate)	\$212.04	\$196.51	\$15.53	\$171.16	\$162.74	\$8.42	\$167.65	\$160.16	\$7.48
Paradores									
Total Arrival Persons (Registrations)	7,342	7,471	-1.73%	95,599	84,518	13.11%	48,969	47,616	2.84%
Non Residents	2,009	1,922	4.53%	21,386	18,430	16.04%	9,135	10,788	-15.32%
Local Market	5,333	5,549	-3.89%	74,213	66,088	12.29%	39,834	36,828	8.16%
Occupancy %	33.46%	37.44%	-3.98	39.73%	56.44%	-16.71	37.46%	44.11%	-6.66
Room Nights Sold	5,349	6,158	-13.14%	73,657	106,576	-30.89%	35,510	41,458	-14.35%
Room Nights Available	15,987	16,447	-2.80%	185,372	188,817	-1.82%	94,806	93,985	0.87%
Average Stay	2.0	2.0	-0.01	2.0	3.1	-1.07	2.0	2.2	-0.16
ADR (average daily rate)	\$111.32	\$108.00	\$3.32	\$113.54	\$115.13	(\$1.58)	\$111.16	\$109.94	\$1.22
Vieques & Culebra									
Total Arrival Persons (Registrations)	1,538	1,115	37.94%	16,759	11,991	39.76%	6,666	5,656	17.86%
Non Residents	1,267	960	31.98%	12,782	7,658	66.91%	4,391	3,797	15.64%
Local Market	271	155	74.84%	3,977	4,333	-8.22%	2,275	1,859	22.38%
Occupancy %	51.95%	45.18%	6.77	46.69%	45.63%	1.06	38.80%	41.84%	-3.05
Room Nights Sold	1,628	1,157	40.71%	16,822	13,365	25.87%	7,032	6,261	12.31%
Room Nights Available	3,134	2,561	22.37%	36,026	29,290	23.00%	18,126	14,963	21.14%
Average Stay	2.3	2.5	-0.22	2.2	2.6	-0.44	2.3	2.6	-0.31
ADR (average daily rate)	\$200.48	\$218.85	(\$18.37)	\$167.31	\$153.32	\$13.98	\$160.56	\$158.27	\$2.29
All Lodgings (Metropolitan & Non Metropolitan Area) <i>Includes: Paradores, Vieques & Culebra</i>									
Total Arrival Persons (Registrations)	204,275	174,514	17.05%	2,267,454	1,766,559	28.35%	1,125,973	935,931	20.31%
Non Residents	154,831	128,603	20.39%	1,613,066	1,260,832	27.94%	771,546	655,718	17.66%
Local Market (Puerto Rico Residents)	49,444	45,911	7.70%	654,388	505,727	29.40%	354,427	280,213	26.48%
Local Market (Participation %)	24.20%	26.31%	---	28.86%	28.63%	---	31.48%	29.94%	---
Occupancy %	66.38%	64.15%	2.24	66.77%	72.17%	-5.41	63.28%	65.84%	-2.56
Room Nights Sold	260,176	223,900	16.20%	2,988,853	3,015,446	-0.88%	1,445,283	1,356,668	6.53%
Room Nights Available	391,920	349,046	12.28%	4,476,642	4,178,002	7.15%	2,283,954	2,060,528	10.84%
Average Stay	2.5	2.5	0.05	2.5	2.9	-0.44	2.5	2.6	-0.13
ADR (average daily rate)	\$184.68	\$177.23	\$7.45	\$160.22	\$158.22	\$2.00	\$151.21	\$150.50	\$0.71

Registrations & Occupancy Report

by Regions & Rooms Classification

December

2019 2018

Calendar Year

cumulative (January - December)

2019 2018

Metropolitan Region

1 to 80 Rooms (Bed and Breakfast & Hostel & Posada)

Total Arrival Persons (Registrations)	1,272	814
Non Residents	1,083	625
Local Market	189	189
Occupancy %	62.66%	41.20%
Room Nights Sold	2,056	1,007
Room Nights Available	3,281	2,444
ADR (Average Daily Rate)	\$121.49	\$142.57
Average Stay	2.17	2.04

11,454	10,692
9,431	8,165
2,023	2,527
48.01%	47.00%
16,102	13,476
33,536	28,673
\$118.50	\$150.21
2.11	2.06

1 to 80 Rooms (Guest House)

Total Arrival Persons (Registrations)	2,897	3,008
Non Residents	2,168	1,962
Local Market	729	1,046
Occupancy %	68.52%	66.97%
Room Nights Sold	3,751	3,714
Room Nights Available	5,474	5,546
ADR (Average Daily Rate)	\$142.27	\$122.77
Average Stay	2.49	2.28

35,255	40,401
26,643	26,329
8,612	14,072
61.75%	73.13%
46,188	49,838
74,803	68,153
\$127.24	\$126.54
2.47	2.28

1 to 80 Rooms (Hotel)

Total Arrival Persons (Registrations)	17,032	15,514
Non Residents	13,412	11,904
Local Market	3,620	3,610
Occupancy %	61.30%	61.76%
Room Nights Sold	16,171	16,090
Room Nights Available	26,380	26,054
ADR (Average Daily Rate)	\$141.31	\$135.13
Average Stay	1.81	1.97

184,497	152,914
146,769	116,649
37,728	36,265
62.05%	69.82%
196,658	204,108
316,957	292,341
\$129.33	\$130.98
2.03	2.44

81 to 200 Rooms (Hotel)

Total Arrival Persons (Registrations)	29,567	27,778
Non Residents	24,449	22,265
Local Market	5,118	5,513
Occupancy %	80.84%	77.20%
Room Nights Sold	37,187	35,158
Room Nights Available	45,998	45,543
ADR (Average Daily Rate)	\$183.02	\$198.10
Average Stay	2.19	2.20

312,482	273,832
254,693	219,174
57,789	54,658
82.61%	86.76%
448,090	466,025
542,436	537,146
\$184.51	\$192.88
2.34	2.71

More than 200 Rooms (Condo Hotel & Hotel & Resort)

Total Arrival Persons (Registrations)	81,529	65,483
Non Residents	72,423	58,753
Local Market	9,106	6,730
Occupancy %	79.20%	75.28%
Room Nights Sold	118,936	99,527
Room Nights Available	150,167	132,204
ADR (Average Daily Rate)	\$248.21	\$244.94
Average Stay	2.71	2.72

856,063	627,694
736,658	554,558
119,405	73,136
77.20%	83.52%
1,311,979	1,325,031
1,699,385	1,586,516
\$223.84	\$221.89
2.65	3.21

December

2019

2018

Calendar Year

cumulative (January - December)

2019

2018

Porta del Este: East Region

1 to 80 Rooms (Bed and Breakfast)

Total Arrival Persons (Registrations)	127	110
Non Residents	80	78
Local Market	47	32
Occupancy %	48.99%	39.42%
Room Nights Sold	146	108
Room Nights Available	298	274
ADR (Average Daily Rate)	\$256.30	\$255.35
Average Stay	2.29	2.13

1,454	907
908	650
546	257
49.70%	28.68%
1,668	903
3,356	3,149
\$217.12	\$206.87
2.28	2.13

1 to 80 Rooms (Guest House)

Total Arrival Persons (Registrations)	1,802	1,390
Non Residents	1,434	1,155
Local Market	368	235
Occupancy %	52.20%	49.16%
Room Nights Sold	1,911	1,427
Room Nights Available	3,661	2,903
ADR (Average Daily Rate)	\$193.10	\$207.90
Average Stay	2.28	2.43

20,037	15,033
14,857	9,813
5,180	5,220
48.20%	47.29%
20,153	16,338
41,814	34,549
\$163.22	\$151.13
2.17	2.51

1 to 80 Rooms (Hotel & Parador)

Total Arrival Persons (Registrations)	1,551	1,327
Non Residents	601	520
Local Market	950	807
Occupancy %	34.00%	30.05%
Room Nights Sold	1,328	1,183
Room Nights Available	3,906	3,937
ADR (Average Daily Rate)	\$90.20	\$100.40
Average Stay	1.98	2.01

18,757	14,369
5,296	3,291
13,461	11,078
34.44%	68.73%
15,766	35,141
45,779	51,126
\$91.48	\$110.60
2.04	5.98

81 to 200 & More than 200 Rooms (Hotel & Resort & Time Sharing)

Total Arrival Persons (Registrations)	18,182	8,126
Non Residents	14,134	6,014
Local Market	4,048	2,112
Occupancy %	53.71%	40.54%
Room Nights Sold	25,029	10,408
Room Nights Available	46,601	25,673
ADR (Average Daily Rate)	\$321.50	\$207.41
Average Stay	3.52	3.56

180,220	76,474
124,852	58,319
55,368	18,155
50.15%	37.03%
242,839	151,228
484,181	408,409
\$244.21	\$189.15
3.29	4.07

Porta del Sol: West Region

1 to 80 Rooms (Alternative Lodging & Bed and Breakfast & Posada)

Total Arrival Persons (Registrations)	857	864
Non Residents	139	140
Local Market	718	724
Occupancy %	34.49%	46.50%
Room Nights Sold	628	836
Room Nights Available	1,821	1,798
ADR (Average Daily Rate)	\$112.12	\$107.33
Average Stay	2.13	1.75

9,811	10,531
1,883	2,453
7,928	8,078
44.39%	49.28%
10,335	10,173
23,282	20,643
\$115.87	\$105.71
2.12	1.68

December

2019

2018

1 to 80 Rooms (Guest House)

Total Arrival Persons (Registrations)	1,169	1,030
Non Residents	556	412
Local Market	613	618
Occupancy %	46.38%	36.06%
Room Nights Sold	1,337	1,037
Room Nights Available	2,883	2,876
ADR (Average Daily Rate)	\$119.76	\$131.47
Average Stay	2.30	2.29

1 to 80 Rooms (Condo Hotel & Hotel & Time Sharing)

Total Arrival Persons (Registrations)	5,058	5,581
Non Residents	2,153	1,399
Local Market	2,905	4,182
Occupancy %	41.50%	40.71%
Room Nights Sold	5,498	5,674
Room Nights Available	13,248	13,938
ADR (Average Daily Rate)	\$158.00	\$159.59
Average Stay	2.39	2.25

1 to 80 Rooms (Parador)

Total Arrival Persons (Registrations)	5,057	5,319
Non Residents	1,351	1,260
Local Market	3,706	4,059
Occupancy %	32.11%	39.11%
Room Nights Sold	3,355	4,224
Room Nights Available	10,448	10,799
ADR (Average Daily Rate)	\$116.64	\$110.53
Average Stay	1.92	1.93

81 to 200 & More than 200 Rooms (Hotel)

Total Arrival Persons (Registrations)	12,661	13,293
Non Residents	5,221	6,671
Local Market	7,440	6,622
Occupancy %	51.11%	54.55%
Room Nights Sold	14,877	15,323
Room Nights Available	29,110	28,088
ADR (Average Daily Rate)	\$152.93	\$155.30
Average Stay	2.46	2.53

Porta Atlántico: North Region

1 to 80 Rooms (Condo Hotel & Guest House & Hotel & Parador)

Total Arrival Persons (Registrations)	2,167	1,905
Non Residents	764	622
Local Market	1,403	1,283
Occupancy %	50.07%	54.08%
Room Nights Sold	2,412	2,508
Room Nights Available	4,817	4,638
ADR (Average Daily Rate)	\$283.68	\$297.29
Average Stay	2.28	2.29

Calendar Year

cumulative (January - December)

2019

2018

13,432	15,289
6,026	6,505
7,406	8,784
45.68%	43.39%
15,366	14,782
33,636	34,071
\$119.18	\$123.70
2.30	2.19

77,518	67,341
27,882	21,989
49,636	45,352
42.87%	49.87%
73,879	70,841
172,338	142,045
\$146.68	\$141.78
2.19	2.23

68,766	62,872
14,747	13,750
54,019	49,122
41.64%	49.81%
50,405	59,074
121,043	118,609
\$120.75	\$116.95
1.97	2.34

187,674	156,692
70,410	72,488
117,264	84,204
60.28%	67.04%
199,274	225,597
330,578	336,510
\$149.12	\$149.61
2.33	2.93

24,729	21,793
8,720	8,296
16,009	13,497
55.03%	73.12%
30,737	39,662
55,860	54,239
\$167.75	\$177.73
2.40	3.15

December

2019

2018

81 to 200 Rooms (Condo Hotel & Hotel & Resort)

Total Arrival Persons (Registrations)	8,871	8,556
Non Residents	5,923	5,498
Local Market	2,948	3,058
Occupancy %	71.37%	70.69%
Room Nights Sold	11,511	10,906
Room Nights Available	16,129	15,427
ADR (Average Daily Rate)	\$662.55	\$616.81
Average Stay	3.01	2.81

Calendar Year

cumulative (January - December)

2019

2018

109,583	85,961
68,578	49,048
41,005	36,913
71.24%	75.03%
130,158	114,098
182,695	152,072
\$455.57	\$407.27
2.76	2.75

Porta Caribe: South Region

1 to 80 Rooms (Guest House & Hotel)

Total Arrival Persons (Registrations)	3,177	2,405
Non Residents	1,400	959
Local Market	1,777	1,446
Occupancy %	46.75%	42.10%
Room Nights Sold	2,402	2,146
Room Nights Available	5,138	5,097
ADR (Average Daily Rate)	\$160.93	\$139.95
Average Stay	1.73	1.54

27,603	21,661
12,091	9,624
15,512	12,037
47.01%	56.62%
27,193	32,418
57,840	57,259
\$130.01	\$146.33
1.78	2.33

81 to 200 & More than 200 Rooms (Hotel)

Total Arrival Persons (Registrations)	10,060	10,706
Non Residents	7,342	8,115
Local Market	2,718	2,591
Occupancy %	53.10%	60.06%
Room Nights Sold	10,712	11,688
Room Nights Available	20,172	19,461
ADR (Average Daily Rate)	\$137.34	\$134.54
Average Stay	2.18	2.23

115,422	103,460
80,203	77,332
35,219	26,128
63.49%	76.53%
142,172	175,138
223,931	228,851
\$129.33	\$136.17
2.43	3.17

Porta Cordillera: Central Region (Mountain)

1 to 80 Rooms (Guest House & Hotel & Parador)

Total Arrival Persons (Registrations)	1,239	1,305
Non Residents	198	251
Local Market	1,041	1,054
Occupancy %	38.90%	39.90%
Room Nights Sold	929	936
Room Nights Available	2,388	2,346
ADR (Average Daily Rate)	\$118.94	\$123.53
Average Stay	1.72	1.71

12,697	8,643
2,419	2,399
10,278	6,244
29.80%	48.96%
9,891	11,575
33,192	23,641
\$124.39	\$110.70
1.79	3.11