



# Registrations and Occupancy Report

in Lodgings Endorsed by the PRTC

	November			Calendar Year (January - November)			Fiscal Year (July - November)		
	2019	2018	% change	2019	2018	% change	2018-19	2017-18	% change
<b>Metropolitan Area Lodgings</b>									
<b>Total Arrival Persons (Registrations)</b>	110,267	102,662	7.41%	1,267,454	992,936	27.65%	556,298	460,028	20.93%
Non Residents	95,110	88,358	7.64%	1,060,659	829,366	27.89%	459,230	380,999	20.53%
Local Market	15,157	14,304	5.96%	206,795	163,570	26.43%	97,068	79,029	22.83%
<b>Occupancy %</b>	72.60%	75.30%	-2.70	75.58%	82.70%	-7.12	71.24%	76.02%	-4.78
Room Nights Sold	162,407	151,403	7.27%	1,840,916	1,902,982	-3.26%	795,416	784,860	1.34%
Room Nights Available	223,713	201,079	11.26%	2,435,817	2,301,038	5.86%	1,116,519	1,032,431	8.14%
Average Stay	2.5	2.4	0.07	2.5	3.0	-0.50	2.5	2.8	-0.24
<b>ADR (average daily rate)</b>	\$137.72	\$146.84	(\$9.13)	\$156.06	\$162.51	(\$6.45)	\$135.71	\$145.12	(\$9.42)
<b>Non Metropolitan Area Lodgings</b> <i>Includes: Paradores, Vieques, Culebra</i>									
<b>Total Arrival Persons (Registrations)</b>	70,582	54,145	30.36%	795,725	599,109	32.82%	365,400	301,389	21.24%
Non Residents	37,907	28,607	32.51%	397,576	302,863	31.27%	157,485	146,116	7.78%
Local Market	32,675	25,538	27.95%	398,149	296,246	34.40%	207,915	155,273	33.90%
<b>Occupancy %</b>	51.43%	48.03%	3.40	53.84%	58.16%	-4.32	50.25%	51.23%	-0.99
Room Nights Sold	79,489	62,124	27.95%	887,761	888,564	-0.09%	389,691	347,908	12.01%
Room Nights Available	154,550	129,342	19.49%	1,648,905	1,527,918	7.92%	775,515	679,051	14.21%
Average Stay	2.5	2.4	0.03	2.5	3.0	-0.50	2.5	2.6	-0.07
<b>ADR (average daily rate)</b>	\$151.01	\$148.08	\$2.93	\$160.13	\$146.80	\$13.33	\$152.10	\$142.35	\$9.75
<b>Non Metropolitan Area Lodgings</b> <i>Excludes: Paradores, Vieques, Culebra</i>									
<b>Total Arrival Persons (Registrations)</b>	61,807	47,130	31.14%	692,247	511,186	35.42%	318,645	256,703	24.13%
Non Residents	35,550	26,546	33.92%	366,684	279,657	31.12%	147,235	134,413	9.54%
Local Market	26,257	20,584	27.56%	325,563	231,529	40.61%	171,410	122,290	40.17%
<b>Occupancy %</b>	53.43%	50.20%	3.24	55.60%	58.39%	-2.80	51.95%	52.20%	-0.25
Room Nights Sold	72,725	56,236	29.32%	804,259	775,938	3.65%	354,126	307,504	15.16%
Room Nights Available	136,106	112,031	21.49%	1,446,628	1,328,819	8.87%	681,704	589,111	15.72%
Average Stay	2.5	2.5	0.02	2.6	3.0	-0.41	2.6	2.6	-0.05
<b>ADR (average daily rate)</b>	\$159.93	\$154.34	\$5.59	\$167.83	\$153.52	\$14.31	\$159.27	\$148.68	\$10.60
<b>Paradores</b>									
<b>Total Arrival Persons (Registrations)</b>	7,511	6,170	21.73%	88,257	77,047	14.55%	41,627	40,145	3.69%
Non Residents	1,364	1,452	-6.06%	19,377	16,508	17.38%	7,126	8,866	-19.63%
Local Market	6,147	4,718	30.29%	68,880	60,539	13.78%	34,501	31,279	10.30%
<b>Occupancy %</b>	35.21%	33.44%	1.77	40.33%	58.26%	-17.93	38.27%	45.53%	-7.26
Room Nights Sold	5,457	4,996	9.23%	68,308	100,418	-31.98%	30,161	35,300	-14.56%
Room Nights Available	15,500	14,942	3.73%	169,385	172,370	-1.73%	78,819	77,538	1.65%
Average Stay	2.0	1.9	0.07	2.0	3.2	-1.17	2.0	2.2	-0.19
<b>ADR (average daily rate)</b>	\$105.01	\$102.19	\$2.82	\$113.74	\$115.72	(\$1.98)	\$111.12	\$110.32	\$0.80
<b>Vieques &amp; Culebra</b>									
<b>Total Arrival Persons (Registrations)</b>	1,264	845	49.59%	15,221	10,876	39.95%	5,128	4,541	12.93%
Non Residents	993	609	63.05%	11,515	6,698	71.92%	3,124	2,837	10.12%
Local Market	271	236	14.83%	3,706	4,178	-11.30%	2,004	1,704	17.61%
<b>Occupancy %</b>	44.40%	37.65%	6.74	46.19%	45.67%	0.52	36.05%	41.15%	-5.11
Room Nights Sold	1,307	892	46.52%	15,194	12,208	24.46%	5,404	5,104	5.88%
Room Nights Available	2,944	2,369	24.27%	32,892	26,729	23.06%	14,992	12,402	20.88%
Average Stay	2.2	2.3	-0.04	2.2	2.6	-0.46	2.3	2.6	-0.33
<b>ADR (average daily rate)</b>	\$147.56	\$180.36	(\$32.80)	\$164.29	\$148.85	\$15.44	\$152.58	\$149.34	\$3.24
<b>All Lodgings (Metropolitan &amp; Non Metropolitan Area)</b> <i>Includes: Paradores, Vieques &amp; Culebra</i>									
<b>Total Arrival Persons (Registrations)</b>	180,849	156,807	15.33%	2,063,179	1,592,045	29.59%	921,698	761,417	21.05%
Non Residents	133,017	116,965	13.72%	1,458,235	1,132,229	28.79%	616,715	527,115	17.00%
Local Market (Puerto Rico Residents)	47,832	39,842	20.05%	604,944	459,816	31.56%	304,983	234,302	30.17%
Local Market (Participation %)	26.45%	25.41%	---	29.32%	28.88%	---	33.09%	30.77%	---
<b>Occupancy %</b>	63.95%	64.62%	-0.67	66.80%	72.91%	-6.10	62.64%	66.19%	-3.55
Room Nights Sold	241,896	213,527	13.29%	2,728,677	2,791,546	-2.25%	1,185,107	1,132,768	4.62%
Room Nights Available	378,263	330,421	14.48%	4,084,722	3,828,956	6.68%	1,892,034	1,711,482	10.55%
Average Stay	2.5	2.4	0.05	2.5	3.0	-0.50	2.5	2.7	-0.17
<b>ADR (average daily rate)</b>	\$145.01	\$147.50	(\$2.50)	\$158.28	\$154.06	\$4.23	\$144.72	\$143.62	\$1.10

# Registrations & Occupancy Report

by Regions & Rooms Classification

## November

2019

2018

## Calendar Year

cumulative (January - November)

2019

2018

### Metropolitan Region

#### 1 to 80 Rooms (Bed and Breakfast & Hostel & Posada)

<b>Total Arrival Persons (Registrations)</b>	<b>877</b>	<b>767</b>
Non Residents	731	611
Local Market	146	156
<b>Occupancy %</b>	<b>45.79%</b>	<b>39.82%</b>
Room Nights Sold	1,456	949
Room Nights Available	3,180	2,383
<b>ADR (Average Daily Rate)</b>	<b>\$111.85</b>	<b>\$134.33</b>
Average Stay	2.27	2.15

<b>10,182</b>	<b>9,878</b>
8,348	7,540
1,834	2,338
<b>46.43%</b>	<b>47.54%</b>
14,046	12,469
30,255	26,229
<b>\$118.41</b>	<b>\$150.90</b>
2.11	2.06

#### 1 to 80 Rooms (Guest House)

<b>Total Arrival Persons (Registrations)</b>	<b>2,787</b>	<b>2,572</b>
Non Residents	2,096	1,658
Local Market	691	914
<b>Occupancy %</b>	<b>63.63%</b>	<b>58.65%</b>
Room Nights Sold	3,619	3,147
Room Nights Available	5,688	5,366
<b>ADR (Average Daily Rate)</b>	<b>\$109.61</b>	<b>\$106.06</b>
Average Stay	2.48	2.27

<b>32,358</b>	<b>37,393</b>
24,475	24,367
7,883	13,026
<b>61.21%</b>	<b>73.67%</b>
42,437	46,124
69,329	62,607
<b>\$126.48</b>	<b>\$126.48</b>
2.46	2.27

#### 1 to 80 Rooms (Hotel)

<b>Total Arrival Persons (Registrations)</b>	<b>14,593</b>	<b>13,521</b>
Non Residents	11,230	10,399
Local Market	3,363	3,122
<b>Occupancy %</b>	<b>54.22%</b>	<b>59.24%</b>
Room Nights Sold	15,350	14,326
Room Nights Available	28,309	24,185
<b>ADR (Average Daily Rate)</b>	<b>\$119.40</b>	<b>\$120.74</b>
Average Stay	2.04	2.02

<b>167,465</b>	<b>137,400</b>
133,357	104,745
34,108	32,655
<b>62.11%</b>	<b>70.61%</b>
180,487	188,018
290,577	266,287
<b>\$129.70</b>	<b>\$130.40</b>
2.05	2.50

#### 81 to 200 Rooms (Hotel)

<b>Total Arrival Persons (Registrations)</b>	<b>23,964</b>	<b>23,967</b>
Non Residents	20,449	19,830
Local Market	3,515	4,137
<b>Occupancy %</b>	<b>79.13%</b>	<b>82.32%</b>
Room Nights Sold	34,769	35,741
Room Nights Available	43,938	43,419
<b>ADR (Average Daily Rate)</b>	<b>\$160.00</b>	<b>\$175.45</b>
Average Stay	2.28	2.34

<b>282,915</b>	<b>246,054</b>
230,244	196,909
52,671	49,145
<b>82.77%</b>	<b>87.65%</b>
410,903	430,867
496,438	491,603
<b>\$184.65</b>	<b>\$192.21</b>
2.36	2.77

#### More than 200 Rooms (Condo Hotel & Hotel & Resort)

<b>Total Arrival Persons (Registrations)</b>	<b>68,046</b>	<b>61,835</b>
Non Residents	60,604	55,860
Local Market	7,442	5,975
<b>Occupancy %</b>	<b>75.19%</b>	<b>77.34%</b>
Room Nights Sold	107,213	97,240
Room Nights Available	142,598	125,726
<b>ADR (Average Daily Rate)</b>	<b>\$187.81</b>	<b>\$199.62</b>
Average Stay	2.67	2.56

<b>774,534</b>	<b>562,211</b>
664,235	495,805
110,299	66,406
<b>77.01%</b>	<b>84.27%</b>
1,193,043	1,225,504
1,549,218	1,454,312
<b>\$221.31</b>	<b>\$220.15</b>
2.64	3.27

## November

2019

2018

## Calendar Year

cumulative (January - November)

2019

2018

### Porta del Este: East Region

#### 1 to 80 Rooms (Bed and Breakfast)

<b>Total Arrival Persons (Registrations)</b>	<b>104</b>	<b>83</b>
Non Residents	68	60
Local Market	36	23
<b>Occupancy %</b>	<b>40.82%</b>	<b>27.99%</b>
Room Nights Sold	120	82
Room Nights Available	294	293
<b>ADR (Average Daily Rate)</b>	<b>\$233.79</b>	<b>\$218.06</b>
Average Stay	2.30	2.13

<b>1,327</b>	<b>797</b>
828	572
499	225
<b>49.77%</b>	<b>27.65%</b>
1,522	795
3,058	2,875
<b>\$213.56</b>	<b>\$202.28</b>
2.28	2.13

#### 1 to 80 Rooms (Guest House)

<b>Total Arrival Persons (Registrations)</b>	<b>1,479</b>	<b>1,008</b>
Non Residents	1,129	724
Local Market	350	284
<b>Occupancy %</b>	<b>44.84%</b>	<b>37.03%</b>
Room Nights Sold	1,537	1,052
Room Nights Available	3,428	2,841
<b>ADR (Average Daily Rate)</b>	<b>\$144.86</b>	<b>\$173.18</b>
Average Stay	2.24	2.26

<b>18,235</b>	<b>13,643</b>
13,423	8,658
4,812	4,985
<b>47.81%</b>	<b>47.12%</b>
18,242	14,911
38,153	31,646
<b>\$160.50</b>	<b>\$147.15</b>
2.16	2.52

#### 1 to 80 Rooms (Hotel & Parador)

<b>Total Arrival Persons (Registrations)</b>	<b>1,586</b>	<b>1,019</b>
Non Residents	378	262
Local Market	1,208	757
<b>Occupancy %</b>	<b>37.40%</b>	<b>24.04%</b>
Room Nights Sold	1,425	916
Room Nights Available	3,810	3,810
<b>ADR (Average Daily Rate)</b>	<b>\$87.87</b>	<b>\$90.42</b>
Average Stay	2.07	1.99

<b>17,206</b>	<b>13,042</b>
4,695	2,771
12,511	10,271
<b>34.48%</b>	<b>71.96%</b>
14,438	33,958
41,873	47,189
<b>\$91.60</b>	<b>\$111.25</b>
2.04	6.38

#### 81 to 200 & More than 200 Rooms (Hotel & Resort & Time Sharing)

<b>Total Arrival Persons (Registrations)</b>	<b>17,297</b>	<b>6,716</b>
Non Residents	12,612	4,885
Local Market	4,685	1,831
<b>Occupancy %</b>	<b>53.28%</b>	<b>40.38%</b>
Room Nights Sold	24,314	9,662
Room Nights Available	45,634	23,925
<b>ADR (Average Daily Rate)</b>	<b>\$218.90</b>	<b>\$209.10</b>
Average Stay	3.25	3.51

<b>162,038</b>	<b>68,348</b>
110,718	52,305
51,320	16,043
<b>49.78%</b>	<b>36.79%</b>
217,810	140,820
437,580	382,736
<b>\$236.51</b>	<b>\$186.68</b>
3.27	4.13

### Porta del Sol: West Region

#### 1 to 80 Rooms (Alternative Lodging & Bed and Breakfast & Posada)

<b>Total Arrival Persons (Registrations)</b>	<b>932</b>	<b>710</b>
Non Residents	130	178
Local Market	802	532
<b>Occupancy %</b>	<b>34.28%</b>	<b>43.22%</b>
Room Nights Sold	654	765
Room Nights Available	1,908	1,770
<b>ADR (Average Daily Rate)</b>	<b>\$111.53</b>	<b>\$103.90</b>
Average Stay	2.10	1.95

<b>8,954</b>	<b>9,667</b>
1,744	2,313
7,210	7,354
<b>45.23%</b>	<b>49.55%</b>
9,707	9,337
21,461	18,845
<b>\$116.28</b>	<b>\$105.59</b>
2.12	1.68

## November

2019

2018

### 1 to 80 Rooms (Guest House)

<b>Total Arrival Persons (Registrations)</b>	<b>986</b>	<b>816</b>
Non Residents	451	318
Local Market	535	498
<b>Occupancy %</b>	<b>40.32%</b>	<b>29.26%</b>
Room Nights Sold	1,125	834
Room Nights Available	2,790	2,850
<b>ADR (Average Daily Rate)</b>	<b>\$108.47</b>	<b>\$119.19</b>
Average Stay	2.30	2.33

### 1 to 80 Rooms (Condo Hotel & Hotel & Time Sharing)

<b>Total Arrival Persons (Registrations)</b>	<b>5,127</b>	<b>4,935</b>
Non Residents	1,990	1,194
Local Market	3,137	3,741
<b>Occupancy %</b>	<b>41.19%</b>	<b>36.34%</b>
Room Nights Sold	5,221	4,892
Room Nights Available	12,676	13,461
<b>ADR (Average Daily Rate)</b>	<b>\$143.65</b>	<b>\$137.20</b>
Average Stay	2.26	2.12

### 1 to 80 Rooms (Parador)

<b>Total Arrival Persons (Registrations)</b>	<b>5,399</b>	<b>4,422</b>
Non Residents	921	1,049
Local Market	4,478	3,373
<b>Occupancy %</b>	<b>34.30%</b>	<b>36.14%</b>
Room Nights Sold	3,461	3,504
Room Nights Available	10,090	9,695
<b>ADR (Average Daily Rate)</b>	<b>\$109.86</b>	<b>\$106.35</b>
Average Stay	1.93	1.90

### 81 to 200 & More than 200 Rooms (Hotel)

<b>Total Arrival Persons (Registrations)</b>	<b>14,606</b>	<b>11,976</b>
Non Residents	6,144	5,756
Local Market	8,462	6,220
<b>Occupancy %</b>	<b>59.58%</b>	<b>53.37%</b>
Room Nights Sold	15,986	14,414
Room Nights Available	26,830	27,009
<b>ADR (Average Daily Rate)</b>	<b>\$134.82</b>	<b>\$141.35</b>
Average Stay	2.17	2.46

## Porta Atlántico: North Region

### 1 to 80 Rooms (Condo Hotel & Guest House & Hotel & Parador)

<b>Total Arrival Persons (Registrations)</b>	<b>1,794</b>	<b>2,269</b>
Non Residents	671	909
Local Market	1,123	1,360
<b>Occupancy %</b>	<b>46.39%</b>	<b>57.22%</b>
Room Nights Sold	2,190	2,468
Room Nights Available	4,721	4,313
<b>ADR (Average Daily Rate)</b>	<b>\$156.06</b>	<b>\$165.32</b>
Average Stay	2.28	1.85

## Calendar Year

cumulative (January - November)

2019

2018

<b>12,263</b>	<b>14,259</b>
5,470	6,093
6,793	8,166
<b>45.62%</b>	<b>44.06%</b>
14,029	13,745
30,753	31,195
<b>\$119.13</b>	<b>\$123.00</b>
2.30	2.19

<b>72,460</b>	<b>61,760</b>
25,729	20,590
46,731	41,170
<b>42.98%</b>	<b>50.87%</b>
68,381	65,167
159,090	128,107
<b>\$146.08</b>	<b>\$140.05</b>
2.17	2.23

<b>63,709</b>	<b>57,553</b>
13,396	12,490
50,313	45,063
<b>42.54%</b>	<b>50.88%</b>
47,050	54,850
110,595	107,810
<b>\$121.12</b>	<b>\$117.53</b>
1.97	2.37

<b>175,013</b>	<b>143,399</b>
65,189	65,817
109,824	77,582
<b>61.17%</b>	<b>68.18%</b>
184,397	210,274
301,468	308,422
<b>\$148.77</b>	<b>\$149.09</b>
2.32	2.97

<b>22,562</b>	<b>19,888</b>
7,956	7,674
14,606	12,214
<b>55.49%</b>	<b>74.91%</b>
28,325	37,154
51,043	49,601
<b>\$157.21</b>	<b>\$166.86</b>
2.41	3.24

## November

2019

2018

### 81 to 200 Rooms (Condo Hotel & Hotel & Resort)

<b>Total Arrival Persons (Registrations)</b>	<b>8,310</b>	<b>8,277</b>
Non Residents	5,501	5,234
Local Market	2,809	3,043
<b>Occupancy %</b>	<b>66.14%</b>	<b>71.79%</b>
Room Nights Sold	10,261	10,195
Room Nights Available	15,513	14,201
<b>ADR (Average Daily Rate)</b>	<b>\$393.68</b>	<b>\$315.38</b>
Average Stay	2.77	2.68

## Calendar Year

cumulative (January - November)

2019

2018

<b>100,712</b>	<b>77,405</b>
62,655	43,550
38,057	33,855
<b>71.23%</b>	<b>75.52%</b>
118,647	103,192
166,566	136,645
<b>\$436.75</b>	<b>\$298.29</b>
2.74	2.75

## Porta Caribe: South Region

### 1 to 80 Rooms (Guest House & Hotel)

<b>Total Arrival Persons (Registrations)</b>	<b>2,524</b>	<b>1,645</b>
Non Residents	1,009	630
Local Market	1,515	1,015
<b>Occupancy %</b>	<b>40.38%</b>	<b>37.67%</b>
Room Nights Sold	1,960	1,635
Room Nights Available	4,854	4,340
<b>ADR (Average Daily Rate)</b>	<b>\$101.49</b>	<b>\$133.19</b>
Average Stay	1.76	1.60

<b>24,426</b>	<b>19,256</b>
10,691	8,665
13,735	10,591
<b>47.04%</b>	<b>58.03%</b>
24,791	30,272
52,702	52,162
<b>\$125.84</b>	<b>\$147.21</b>
1.79	2.43

### 81 to 200 & More than 200 Rooms (Hotel)

<b>Total Arrival Persons (Registrations)</b>	<b>9,454</b>	<b>9,367</b>
Non Residents	6,749	7,126
Local Market	2,705	2,241
<b>Occupancy %</b>	<b>54.81%</b>	<b>59.28%</b>
Room Nights Sold	10,485	11,033
Room Nights Available	19,131	18,612
<b>ADR (Average Daily Rate)</b>	<b>\$126.57</b>	<b>\$124.61</b>
Average Stay	2.12	2.36

<b>105,362</b>	<b>92,754</b>
72,861	69,217
32,501	23,537
<b>64.52%</b>	<b>78.06%</b>
131,460	163,450
203,759	209,390
<b>\$128.60</b>	<b>\$136.32</b>
2.46	3.28

## Porta Cordillera: Central Region (Mountain)

### 1 to 80 Rooms (Guest House & Hotel & Parador)

<b>Total Arrival Persons (Registrations)</b>	<b>984</b>	<b>902</b>
Non Residents	154	282
Local Market	830	620
<b>Occupancy %</b>	<b>26.12%</b>	<b>30.24%</b>
Room Nights Sold	750	672
Room Nights Available	2,871	2,222
<b>ADR (Average Daily Rate)</b>	<b>\$110.50</b>	<b>\$117.71</b>
Average Stay	1.71	1.77

<b>11,458</b>	<b>7,338</b>
2,221	2,148
9,237	5,190
<b>29.09%</b>	<b>49.96%</b>
8,962	10,639
30,804	21,295
<b>\$124.65</b>	<b>\$109.07</b>
1.80	3.36